

Vermont Trophy & Engraving, Inc.

Phones: 802-862-3000 fax 802-655-4600 toll-free 800-287-6749

Email info.vermontawards.com

Website: www.vermontawards.com

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Labor charge per hour \$85.00 - for artwork design, odd item set-up and digitizing of complex logos or when a file is of poor quality.

Logo digitizing - Vector art is preferred at 300+ dpi or better – acceptable files types are .eps, tif, .jpg, .ai, .cpt, .cdr,. Word and Acrobat are not graphic files and conversion may cost extra. Other file types, please ask. Standard one-time charge \$25, very detailed or non-standard font matching is by hourly rate or quote.

Below are prices for goods we sell, see further on for outside merchandise.

Minimum charge per piece \$7.50 (beyond which the prices below apply)

Standard engraving on plastic or metal, oxidized or not	.36 per letter
logo engraving – regular	7.50 to 25.00
glass	15.00 to 25.00
acrylic	10.00 to 20.00
1” letters	.50 per letter
2” letters	.65 per letter
Glass & cylindrical minimum	10.00
Glass engraving - regular	.60 per letter
cylindrical engraving (round items)	.50 per letter
champagne flutes engraved on base	25.00 per flute
Braille	.75 per letter
hand engraving (min.chg)	10.00
over 5 letters	2.00 per letter

Reverse engraving is where we engrave from the back which leaves the front smooth. In signage this protects the engraving from destruction to the front. Acrylics

	.40 per letter
Reverse engraving glass/crystal	.60 per letter
Reverse engraving paint-filled (plastic)	.65 per letter
Reverse engraving with multiple paint-filled passes (plastic)	
(see award-winning Pension Works sign on the sign sample page)	Request quote
Pens on cap -1 line \$10, extra lines \$5 logos as above	
on barrel – 1 line \$10, logos as above	
Engineering specs. (Good plans required.)	Request quote
Sublimation is charge by the 8 ½ x 11 sheet	20.00/sheet
Brass surcharge for 9x12	10.00
Smaller plaques	5.00

Long plate/tall plate: Our machines have size constraints and can handle materials no wider than 22". However with computer manipulation we can go quite a ways in the other dimension. This is called the long plate/tall plate function. Each 15" is a discrete increment. Simple text can be done for an additional \$20 per increment. Complicated graphics are done at the hourly rate of \$85. (please ask for a quote)

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Outside merchandise policy We engrave outside merchandise as a service to our customers rather than as a profitable part of our business. Engraving is a trade requiring a fair amount of skill and is prone to errors both mechanical and human. Products brought to us vary widely in suitability for engraving as well. While we do our best to avoid errors or slips, we have to decline any liability for merchandise not purchased at our store beyond the cost of the engraving. Thanks for your understanding.

Items accepted at the discretion of the production manager.

Rifles	50.00 set-up plus eng.
Swords/Scabbards	25.00 set-up plus eng.
Shell cases	15.00 set-up plus eng.
Knives	10.00 set up plus eng.
Glassware	15.00 set up plus eng.
Champagne flute reverse engraved on base	\$50 set up plus eng.
Cylindrical items	15.00 set-up plus eng.
specialty/odd item engraving	request quote

Sublimation is generally less expensive than engraving. It allows for full-color as well which can enhance a sign, name pin or award. The process uses specialty dyes which make a transfer using a computer graphics program (Adobe Illustrator or Corel DRAW!) The transfer is placed on the prepared material and using 300 - 400 degrees and approx 25 lbs psi is permanently embedded into metal or ceramics. UV stable, it will not fade.

There are numerous examples of this process further down.

Photos can look really great. However, we cannot take a picture, scan it, print it, sublimate it and have it look better than the original. When we print onto white aluminum (avoiding color shift due to the background) and everyone has reasonable expectations, some exciting stuff gets made. Remember copyrights! (there are substantial penalties for infringement which we cannot risk)

Costs: (quantity discounts available)

graphic design service – (Photo enhancement/clean-up, design)	hourly rate
scanning of artwork for transfer creation	12.50
if artwork is from disk or email in .tif, .ai, or .cdr format	no charge
if selection of clip art is from our files (we have 100,000s)	no charge
printing charges - per 8.5x11 page	20.00
1/2 page	10.00
Ceramic mugs- full color inclusive, each	15.00
10 or more	10.00

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Solid Wood & Vinyl Plaques (price includes plate) **These are boards we stock and then cut metal to fit.** Our preferred custom plaque provider is Airflyte (catalog available) **ASK ABOUT QUANTITY DISCOUNTS**

Plaques include plate in the cost except for gold brass with sublimation (see page 1)

Walnut				Vinyl			
style	size	list	5 or more	style	size	list	5 or more
shield				shield			
5x6.5	24.75	22.25		5x6.5	19.25	17.95	
6x7.5	31.35	25.75		6x7.5	21.30	20.60	
7x9	36.30	30.16		7x9	22.75	21.25	
8x10	44.00	35.40		8x10	27.45	25.74	
10x12	50.00	40.98		10x12	40.00	32.77	
12x15	66.00	53.56					

Black edge

rectangle				rectangle			
4.25x6	18.70	16.85		4.25x6	14.35	13.25	
5x7	25.5	22.70		5x7	18.15	15.00	
6x8	32.00	28.75		6x8	22.00	20.00	
7x9	40.70	36.85		7x9	26.50	23.75	
8x10	49.50	44.00		8x10	31.00	28.50	
9x12	66.00	59.00		9x12	41.00	36.50	
10x13	99.00	90.00		10x12	50.60	45.50	
12x15	132.00	118.00		12x15	60.50	54.45	

Cherry and oak available in above sizes at higher cost, ask for price

Piano Finish Plaques – black & rosewood

size	list	3 or more
7x9	54.00	48.75
8x10	63.25	56.90
9x12	84.70	75.90
10x13	104.50	94.75
12x15	118.50	106.92
16x24	270.00	



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Photo Plaques with an acrylic covered opening for photo with room below for engraving.
(Note we also have great results with sublimating the photo right onto metal)

Photo Size	Walnut	Vinyl
5x7	60.50	25.00
8x10	91.00	33.00

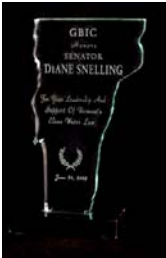


Octagonal free-standing 9" plaques in oak and walnut 60.50



Vermont Shaped Walnut plaques

11"	53.00	-	13 1/2"	88.00
Maple made in VT 12"				48.00



Vermont shaped acrylic plaques, standing

8"	84.50
12"	110.00

Vermont shaped, Vermont slate plaques, which hang

11"	66.00
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Vermont made maple - 2 sizes 9" 44.00 12" 54.50

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Desk Plates in walnut or oak. All come in 8 ½ , 10 ½ and 12 ½ ” lengths. Both look particularly good with black or other coated brass.

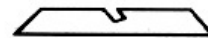
	Walnut	Oak
8 ½		
1 line of engraving	28.00	36.00
2 line of engraving	34.00	42.00
10 ½		
1 line of engraving	34.00	39.00
2 lines of engraving	38.00	45.00
12 ½		
1 line of engraving	38.00	45.00
2 lines of engraving	44.00	48.00



Metal and Plastic desk plate holders



8” Gold or silver metal base (takes 2x8 metal or plastic plate, additional)	8.95
10”Gold or silver metal base (takes 2x10 metal plate plastic plate, additional)	10.95
8” clear or black acrylic base (usually takes 2x8 plastic plate, additional)	4.95
metal or plastic plate	6.40
10” clear or black acrylic base (usually takes 2x10 plastic plate, additional)	6.95
Metal or plastic plate	8.00



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Standard comes with safety pin or clutch back.

Engraved

1"x3" 1 line pin	\$8.00
1"x3" 1 line pin with logo	\$9.50
1"x3" 2 line pin	\$9.00
1"x3" 2 line pin with logo	\$10.50
2"x3 1/2" with logo	\$14.50

Full Color

1"x3" 1 line pin	\$7.50
1"x3" 1 line pin with logo	\$9.00
1"x3" 2 line pin	\$8.50
1"x3" 2 line pin with logo	\$9.50
2"x3 1/2" with logo	\$10.00

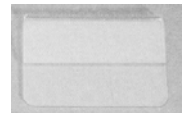
Metal frame pins, safety or double clutch 1 line \$8.00 - 2 line \$10.00



Industry Made Metal Name pins, available in satin or polished brass, silver or gold.
Safety or clutch only 1 line 8.00 - 2 line 8.50

*logo or other artwork adds between \$3 and \$10, depending on the detail.
Fastening options included in the standard price are the safety pin or clutch.
The following add the amount listed to basic price

Truly tough magnet	\$1.50.
Pocket clip	\$1.50
Alligator or bull dog clip	\$.75
Converter	\$1.00



For large quantities silk-screened name pins can be wonderful-looking and quite cost effective. Please request a quote. We will need camera ready artwork.

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Door or Wall Name Signs (Please note – engraving on these items is extra)

Slip Frames are metal holders for wall signs - great for doors, partitions or perpendicular with brackets



For 1" high signs	plate cost	For 2" high signs	plate cost
FRAME		FRAME	
1x4	2.50	2x4	3.85
1x6	2.64	2x6	4.68
1x8	3.25	2x8	5.85
1x10	4.13	2x10	6.85
	2.00		3.20
	2.00		4.80
	2.00		6.40
	3.30		8.00



Brass perpendicular wall brackets (note plate will be engraved on both sides so material and engraving costs double)

2"	6.55	4"	8.75
3"	7.65		



Slip frame with engraved green plastic plate

Signage Samples

Many color combinations are available in plastics. They are very durable and are American made.



Wall bracket with sign

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We are happy to quote on sterling and items not shown

Trays

6" round, lip border	50.00
6" round tray	50.00
7" round, lip border	60.00
8" round tray. Lip border	67.50
8" round tray	67.50
9" round, lip border	82.50
10" round, lip border	92.50
10" round tray (satin only)	128.00
11" round tray(satin only)	115.00
11" round tray	100.00
11 ½" raw edge tray	155.00
12" round, lip border	125.00
12" round tray	100.00
12 ½" Chippendale tray	120.00
14" round, lip border	180.00
14" round tray	145.00
14 ½" Chippendale tray	140.00
16" round tray	180.00



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Silver Plate

Following are prices of silver-plate that we offer. Their forms and appearance are similar to the pewter pictured on the previous page. These items are not as high quality or high price as pewter and are not U.S. made (sterling is available but astronomical in price).

Trays

Plain Trays or Gadroon

8"	35.50
10"	45.50
12"	59.50
14"	79.50

Styles are similar to those on previous page

Economy Silver plated trays

Plain		Gold border	
8"	25.00	8"	27.95
10"	30.00	10"	31.95
12"	35.00	12"	37.95

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Misc.

Mugs – ceramic full color	\$15.00
10 or more	\$10.00
Ceramic Tiles – ceramic full color	\$15.00
10 or more	\$10.00
Travel Mugs - 1 side sublimated	\$19.95
2 sides sublimated	\$22.95
Porcelain steins sublimation included	\$24.95

Ribbons

Rosettes	less than 100 - \$2.20	100+ \$1.90
2x6	less than bag \$.50	bag of 50 \$16.00
2x8	less than bag \$.60	bag of 50 \$18.00

Material prices

Standard Gold & coated brasses	\$.40 psi
Leaded gold brass (very yellow)	\$1.00 psi
Silver brass	\$1.00 psi
Aluminum (all)	\$.40 psi
Plastics	\$.40 psi
Metal discs	\$3.00 Includes sublimation not engraving

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Company Policies

Scheduling is a live or die matter for a small business. We need enough work to keep people productive, yet not so much that the staff is overwhelmed. Our standard order turn around is one week. For large quantities or custom items may need to negotiate delivery along with discounts.

RUSH ORDERS OR EXPEDITED DELIVERY. We understand that things sometimes come up unexpectedly, and we try to accommodate them as we can. However, this means we must either work over-time or move other customers out of line. Therefore *as the schedule allows*, we will finish an item same in same day for an additional \$30, 1 day \$20, 2 days for \$15 and 3 days for \$10.00. These charges are in addition to the regular engraving charges.

Discounts. Our standard retail prices reflect our ability to buy stock items in quantity. If we get orders for large quantities, we will try to discount prices further. We do this on a cost basis, which includes an estimation of machine and employee time. These last two make it difficult to give the percent of a discount based on the price of an order. We like to work with quotes based on solid information. We will respond quickly to a quote request. Quoted prices are valid for 30 days.

Shipping. We use UPS as tracking is simplified and they do daily pick-ups. The minimum business delivery is \$8.00 or residence \$10.00 for 5 lbs. or less. We can do US Mail on small items for \$3.50 BUT we cannot guarantee receipt or replace lost items.

Customer instructions - we follow/exceed industry proven engraving standards. We find this gives the most consistent product which we can all feel proud of. In the event that a customer has font, pica and/or style requirements we must request a printed layout of the job. We will then follow that layout exactly. Our suggestion is that you let our expert engraver/designers layout your job as looks best. We do thousands of jobs per year and have a good feel for what works. It does help however when a customer lets us know what sort of look is desired ie: very formal, kind of feminine, kid-like, or the occasion the item is for.

Engineering specifications. When working to tolerances of 1,000ths of inches we must insist on blue prints or engineering specs. Even dash or circuit breaker panels are much easier to do with this information clearly defined.

Commercial Accounts. Most commercial, non-profit or governmental organizations may charge orders with us. We need to have the company name, address and a fall-back credit card and the name of the individual who will be responsible for payment should a problem arise. Payment must be received within 30 days..

Payment methods. We accept cash, checks, VISA, MasterCard and American Express. Government cards happily accepted.

We look forward to serving you!