

# Vermont Trophy & Engraving, Inc.

Phones: 802-862-3000 fax 802-655-4600 toll-free 800-287-6749

Email [info.vermontawards.com](mailto:info.vermontawards.com)

Website: [www.vermontawards.com](http://www.vermontawards.com)

## Pricing Catalog as of January 2007

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### How to buy an award and what to say...

First think of the purpose of the award. Is it for a competition, participation, achievement, retirement, or for years of service?

Once you've decided on your purpose, the most important thing is the recipient and what would make them feel special. They will also want others to admire their award so keep that in mind as well.

Think of what to say. Even though we charge by the letter, we still believe that less is more. Too many words and no one will read the award.

Decide what kind of award you're looking for. A plaque? Wall or free-standing? There are many styles these days from traditional walnut to optical-grade crystal. Or do you prefer a gift item (clock, pewter piece, photo album, glassware etc.)? Remember you are generally more constrained to amount and size of copy with gifts.

We recognize a hierarchy in text layout...

**MOST IMPORTANT** is the recipient's name. People will be drawn to an award if they recognize the beneficiary's name.

Second – the organization presenting the award, once someone recognizes the name they'll look for who gave it.

Finally – if someone has looked at steps 1 and 2 they'll be curious about what the award was for.

If you accomplish both of the above, you've succeeded at your task.

As we do thousands of awards per year, we think you and the recipient will be most satisfied if you leave the layout and font selection to us. Why we suggest this is that while most anyone provided with an engraving machine, a computer and appropriate software can figure out how to make marks it takes a surprising amount of training, skill and experience to do more. Our production manager, Dawn Hartman, has a background in machine tooling, engineering and photography. Dawn has won engraving awards on the national level. Owner, Margi Swett spent years in print media before starting to train (10 years ago) as an engraver and we also have a quick-study apprentice, Stacey Byrne. We offer experience and expertise rarely found in our field.

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**Labor charge per hour \$80.00** - for artwork design, odd item set-up and digitizing of complex logos or when a file is of poor quality.

**Logo digitizing** - Vector art is preferred at 300+ dpi or better – acceptable files types are .tif, .jpg, .ai, .cpt, .cdr. Word and Acrobat are not graphic files and conversion may cost extra. Other file types, please ask. Standard one-time charge \$25, very detailed or non-standard font matching is by hourly rate or quote.

Below are prices for goods we sell, see further on for outside merchandise.

**Minimum charge per piece** \$7.50 (beyond which the prices below apply)

<b>Standard engraving</b> on plastic or metal, oxidized or not	.30 per letter
<b>logo engraving – regular</b>	7.50 to 15.00
glass	15.00 to 25.00
acrylic	10.00 to 20.00
<b>1” letters</b>	.50 per letter
<b>2” letters</b>	.75 per letter
<b>glass engraving - regular</b>	.75 per letter
<b>cylindrical engraving (round items)</b>	.50 per letter
<b>champagne flutes engraved on base</b>	25.00 per flute
<b>Braille</b>	.75 per letter
<b>hand engraving</b> (min.chg)	10.00
over 5 letters	2.00 per letter
<b>International symbols</b>	7.50 each

**Reverse engraving** is where we engrave from the back which leaves the front smooth. In signage this protects the engraving from destruction to the front.

**Reverse engraving glass/crystal** 1.00 per letter

**Reverse engraving paint-filled** (plastic) .65 per letter

**Reverse engraving with multiple paint-filled passes** (plastic)  
(see award-winning Pension Works sign on the sign sample page) Request quote

**Pens** on cap -1 line free, extra lines \$3, logos as above  
on barrel – 1 line \$10, logos as above

**Engineering specs.** (Good plans required.) Request quote

**Long plate/tall plate:** Our machines have size constraints and can handle materials no wider than 22". However with computer manipulation we can go quite a ways in the other dimension. This is called the long plate/tall plate function. Each 15" is a discrete increment. Simple text can be done for an additional \$20 per increment. Complicated graphics are done at the hourly rate of \$80. (please ask for a quote)

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**Outside merchandise policy** We engrave outside merchandise as a service to our customers rather than as a profitable part of our business. Engraving is a trade requiring a fair amount of skill and is prone to errors both mechanical and human. Products brought to us vary widely in suitability for engraving as well. While we do our best to avoid errors or slips, we have to decline any liability for merchandise not purchased at our store beyond the cost of the engraving. Thanks for your understanding.

**Items accepted at the discretion of the production manager.**

<b>Rifles</b>	50.00 set-up plus eng.
<b>Swords/Scabbards</b>	25.00 set-up plus eng.
<b>Shell cases</b>	15.00 set-up plus eng.
<b>Knives</b>	10.00 set up plus eng.
<b>Watches.</b>	25.00 – 40.00
<b>Glassware</b>	15.00 set up plus eng.
<b>Champagne flute reverse engraved on base</b>	50 set up plus eng.
<b>Cylindrical items</b>	15.00 set-up plus eng.
<b>specialty/odd item engraving</b>	request quote

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**Sublimation** is generally less expensive than engraving. It allows for full-color as well which can enhance a sign, name pin or award. The process uses specialty dyes which make a transfer using a computer graphics program (Adobe Illustrator or Corel DRAW!) The transfer is placed on the prepared material and using 300 - 400 degrees and approx 25 lbs psi is permanently embedded into metal or ceramics. UV stable, it will not fade.

There are numerous examples of this process further down.

Photos can look really great. However, we cannot take a picture, scan it, print it, sublimate it and have it look better than the original. When we print onto white aluminum (avoiding color shift due to the background) and everyone has reasonable expectations, some exciting stuff gets made. Remember copyrights! (there are substantial penalties for infringement which we cannot risk)

## Costs: (quantity discounts available)

graphic design service – (Photo enhancement/clean-up, design)	hourly rate
scanning of artwork for transfer creation	12.50
if artwork is from disk or email in .tif, .ai, or .cdr format	no charge
if selection of clip art is from our files (we have 100,000s)	no charge
printing charges - per 8.5x11 page	20.00
1/2 page	10.00
Ceramic mugs- full color inclusive, each	15.00
10 or more	10.00
Ceramic Tiles – full color inclusive, each	15.00
10 or more	10.00

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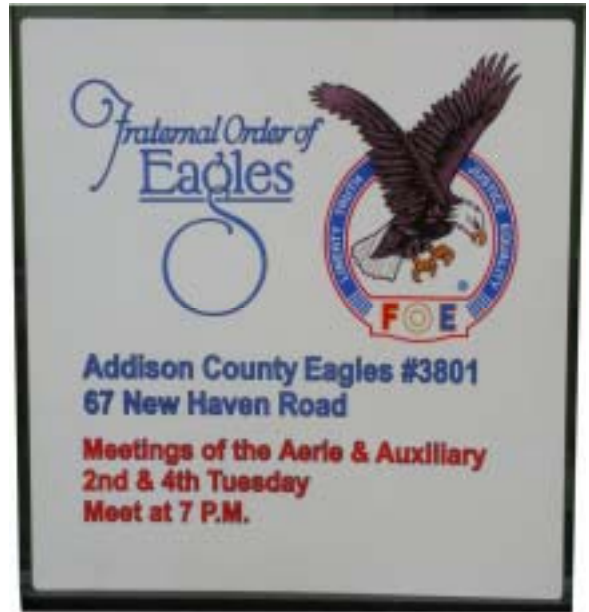
## SUBLIMATION SAMPLES



Sublimated name pins



Ceramic Tile from a scanned photo



exterior grade white plastic.- UV stable.



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**Solid Wood Plaques** (price includes plate) **These are boards we stock and then cut metal to fit.** Our preferred custom plaque provider is Airflyte (catalog available)

A note about plaques. We strongly recommend color-coated brasses (most commonly black or the marbled-look in black, blue, green or burgundy) which allow us to engrave through the color to the gold brass below. This gives much higher contrast and a richer look. We have many type styles and layout options, we encourage our customers to allow us to use our expertise in selecting font and layout. We do thousands of these in a year and are trained in international engraving standards and we see what works best, over and over. We will of course adhere to customer layout and font requests, if that is made clear on the order.

<b>Walnut</b>				<b>Vinyl</b>			
style	size	list	3 or more	style	size	list	3 or more
shield	5x6.5	20.35	18.31	shield	5x6.5	16.28	14.65
	6x7.5	25.96	23.36		6x7.5	20.79	18.71
	7x9	30.14	27.42		7x9	23.98	21.58
	8x10	35.75	32.18		8x10	28.60	25.74
	10x12	45.54	40.98		10x12	36.41	32.77
	12x15	59.51	53.56		10x12	47.52	42.87
rectangle	4.25x6	15.45	13.90	rectangle	4.25x6	11.80	10.60
	5x7	20.95	18.85		5x7	15.20	13.65
	6x8	26.40	23.75		6x8	18.80	16.90
	7x9	33.45	30.10		7x9	22.00	19.80
	8x10	41.25	37.10		8x10	26.40	23.75
	9x12	54.45	49.00		9x12	33.60	30.25
	10x13	83.85	75.45		10x12	41.60	37.45
	12x15	111.15	100.00		12x15	50.00	45.00

Cherry and oak available in above sizes at higher cost, ask for price

**Piano Finish Plaques** – the hottest new products in the industry, they come primarily in black and rosewood

size	list	3 or more		
7x9	44.69	40.23		
8x10	52.38	47.15		
9x12	69.85	57.15		
10x13	85.72	68.50		
12x15	98.44	78.75		

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16x24 223.00

Photo Plaques with an acrylic covered opening for photo with room below for engraving.  
(Note we also have great results with sublimating the photo right onto metal)

Photo Size	Walnut	Oak
3x5	30.25	34.65
5x7	38.50	44.00
8x10	52.80	59.40



Octagonal free-standing 9" plaques in oak and walnut 30.75



Vermont Shaped Walnut plaques

size	list	6 or more
sm	31.45	28.30
med	48.40	43.56
LG	70.60	63.50



Vermont shaped acrylic plaques, standing

7"	50.00
8"	70.00
12"	90.00



Vermont shaped, Vermont slate plaques, which hang

7"	40.00
12"	55.00
17" - 19"+ /-	100.00



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We are very proud to offer cast bronze & aluminum signs, desk plates, letters and plaques made by Matthews Bronze of Pittsburgh.

There are definitely cheaper cast plaques but the axiom “You get what you pay for” is only too true here. Often by the time you realize that you have a substandard product the foundry is gone. ***Insist on the best!***



## Samples of Matthews' work



To see more go to [www.matthewsbronze.net](http://www.matthewsbronze.net) - it's a wonderful site. Pricing is somewhat complicated so we ask that you call for help on size and pricing.

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**Desk Plates** in walnut or oak. All come in 8 ½ , 10 ½ and 12 ½ ” lengths. Both look particularly good with black or other coated brass.

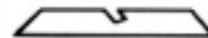
	Walnut	Oak
8 ½		
1 line of engraving	24.00	36.00
2 line of engraving	30.00	42.00
10 ½		
1 line of engraving	26.00	39.00
2 lines of engraving	32.00	45.00
12 ½		
1 line of engraving	32.00	45.00
2 lines of engraving	35.00	48.00



Metal and Plastic desk plate holders



8” Gold or silver metal base (takes 2x8 metal or plastic plate, additional)	8.95
10”Gold or silver metal base (takes 2x10 metal plate plastic plate, additional)	10.95
8” clear or black acrylic base (usually takes 2x8 plastic plate, additional)	4.95
10” clear or black acrylic base (usually takes 2x10 plastic plate, additional)	6.95



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## Name Pins

**Selecting a name pin** - what's most important, the name of the person or the organization?

If you are going to be away from your business (tradeshow) the name of the organization is paramount. You want a prospect to identify the company first. They should easily read it from 4 - 6 feet away. Next, of course, is the name. It should be visible from 2 - 4 feet. Titles may be important but generally not until the previous two are noted.

In the work environment the organization name is not as important – the person's name needs to be read easily.

Plastics are more durable than brass and with the color options available can be very attractive. Please refer to the Rowmark color chart. We prefer the ultra matte, metalex, and texture for all plastics uses. People often mistake metalex plastics for metal. Most common size is 1"x3" but may vary. Dimensions are flexible using the pricing below.

Standard comes with safety pin or clutch back.

1 line pin	\$7.00
2 line pin	\$7.50
3 line pin	\$8.00
full color sublimated	\$10.00 - \$15 1 line only

Samples on next page

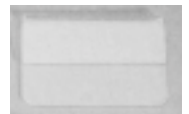
Metal frame pins, safety or double clutch 1 line \$8.00 - 2 line \$10.00



Industry Made Metal Name pins, available in satin or polished brass, silver or gold.  
Safety or clutch only 1 line 8.00 - 2 line 8.50

\*logo or other artwork adds between \$3 and \$10, depending on the detail.  
Fastening options included in the standard price are the safety pin or clutch.  
The following add the amount listed to basic price

Truly tough magnet	\$1.50.
Pocket clip	\$1.50
Alligator or bull dog clip	\$.75
Converter	\$1.00



For large quantities silk-screened name pins can be wonderful-looking and quite cost effective. Please request a quote. We will need camera ready artwork.

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## Engraved Pins



Sublimated onto white aluminum

Sublimated gold brass

Sublimated white aluminum



Silk-screened and engraved plastic



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## Signage

We engrave thousands of signs each year in metal and plastic, both front and reverse engraved. We can cut shapes in plastic for a unique look.

### Metal vs. Plastic

Metals are traditional and look very nice. What they lack is durability. Metallex plastics mimic the real thing and often fool people. Textured plastics are nearly indestructible, they last through weather and are nearly impossible to scratch.

**Letter Size** - engraving always looks bigger than print due to high contrast and 3-dimensionality. If you think you need a 1" letter, you may be surprised and overwhelmed by what you get. We try to work by distance - how far away does someone need to be to be able to read the sign clearly?

Engineering specs. As far as we know, we are the only engravers in the area able to cut plastics and engrave it to the tight specifications needed for dash plates and machine tooling. It is rather time consuming, however and is done on a quote or hourly basis.

Machine constraints. Our maximum width is 22 inches, but the other dimension could go 6 feet or more, if need be. Please see our services on page 3 for costs.

Costs: Following are prices for standard wall and door signs, please refer to page 3 for further material and engraving costs. On the following page are samples of small signs and equipment tags.

### Door or Wall Name Signs (Please note – engraving on these items is extra)

Slip Frames are metal holders for wall signs - great for doors, partitions or perpendicular with brackets



For 1" high signs		plate cost	For 2" high signs		plate cost
1x4	2.50	2.00	2x4	3.85	2.80
1x6	2.64	2.00	2x6	4.68	4.20
1x8	3.25	2.00	2x8	5.23	5.60
1x10	4.13	3.30	2x10	6.05	7.00



Brass perpendicular wall brackets (note plate will be engraved on both sides so material and engraving costs double)

2"	6.55	4"	8.75
3"	7.65		



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## Signage Samples

Many color combinations are available in plastics. They are very durable and are American made.

Slip frame with engraved green plastic plate



Contractor/electrical tag



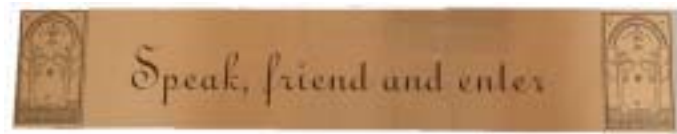
National engraving contest award-winner. Reverse engraved, multi-pass sign with numerous paint applications.



International Symbols



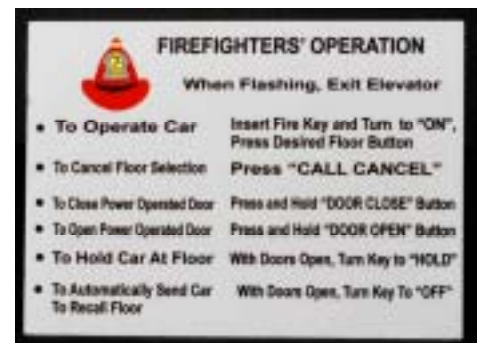
Lord Of The Rings welcome sign. Sublimated graphics, engraved text



Wall bracket with sign



Plate cut out on machine



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**We are happy to quote on sterling and items not shown**

For trays and bowls we prefer U.S. manufacturers Salisbury Pewter & Boardman Pewter (which does fabulous sterling – PGA trophies etc). A sampling of their products is below. They feature lovely workmanship available in satin or polished finishes. Satin looks *very much* like silver.

## Trays

6" round, lip border	50.00
6" round tray	50.00
7" round, lip border	60.00
8" round tray. Lip border	67.50
8" round tray	67.50
9" round, lip border	82.50
10" round, lip border	92.50
10" round tray (satin only)	128.00
11" round tray(satin only)	115.00
11" round tray	100.00
11 ½" raw edge tray	155.00
12" round, lip border	125.00
12" round tray	100.00
12 ½" Chippendale tray	120.00
14" round, lip border	180.00
14" round tray	145.00
14 ½" Chippendale tray	140.00
16" round tray	180.00



## Bowls

Paul Revere style bowls (cylindrical engraving charges apply.)

5" diameter	57.50
6" diameter	75.50
7" diameter	95.50
8" diameter	112.50
9" diameter	132.50
10" diameter	179.50



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## Silver Plate

Following are prices of silver-plate that we offer. Their forms and appearance are similar to the pewter pictured on the previous page. These items are not as high quality or high price as pewter and are not U.S. made (sterling is available but astronomical in price).

## Trays

Plain Trays or Gadroon

8"	35.50
10"	45.50
12"	59.50
14"	79.50

Styles are similar to those on previous page

Economy Silver plated trays

Plain		Gold border	
8"	25.00	8"	27.95
10"	30.00	10"	31.95
12"	35.00	12"	37.95

## Bowls

Paul Revere Bowls	
5" diameter	47.50
6" diameter	52.50
7" diameter	67.50
8" diameter	77.50
10" diameter	92.50

Economy	
4" diameter	28.00
6" diameter	30.00
8" diameter	42.00
10" diameter	60.00

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## We are proud to be engravers to the Danforth Pewter Company

As far as any of us know we are the only engraving company that can do their oil lamps and rims of dishes. Following is a selection of their pieces. There may be set-up charges.

These are samples, please see [www.danforthpewter.com](http://www.danforthpewter.com) for the complete line.



Lodge Oil Lamp  
15" tall  
\$160.00



Change dish  
4" dia  
\$25.00



Bud Vase  
7" high  
\$100.00



Fruit Bowl  
10 3/4 dia.  
\$135.00



Mariner Oil Lamp  
14" high  
\$160.00



Mariner Oil Lamp  
engraved



Lily Vase  
6 1/2" high  
\$135.00



Deep dish  
7 1/2" dia.  
3 1/2" high  
\$90.00



Bartlett Vase  
6" high  
\$135.00

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**Now for something *completely different!*** Pewterex is not as high quality as pewter, but it is nearly indestructible. It engraves nicely, can be put in the dishwasher, freezer or oven and ages very slowly. Our preferred provider of pewterex is WiltonArmetale Here is a small selection of their pieces. Note the large sizes, often hard to find or prohibitively expensive in pewter or silver plate.



Square Small Platter  
1 1/2"H. x 12"W. x 14 1/2"L., Wt. 59 oz.  
Item 184024



Oval Large Platter  
1 1/2"H. x 15 1/2"W. x 19 1/2"L., Wt. 124 oz.  
Item 184044



Zee 9 1/2" Round Dish  
1 1/2"H. x 9 1/2"L., Wt. 33 oz.  
Item 18374



Square Large Platter  
1 1/2"H. x 14 1/2"W. x 18"L., Wt. 82 oz.  
Item 184084



Coupe Large Oval Tray  
2"H. x 13"W. x 17"L., Wt. 84 oz.  
Item 381071



Indulgence Large Round Bowl  
2 1/2"W. x 14 1/2"L., Wt. 90 oz., Cap. 4 qt.  
Item 381144



Gardenia 7" Bowl  
2 1/2"H. x 6 1/2"D., Wt. 21 oz., Cap. 8 oz.  
Item 33334



Madrasan 12" Serving Plate  
2 1/2"H. x 11 1/2"D., Wt. 84 oz.  
Item 103284



Coupe Medium Round Bowl  
4"H. x 9"D., Wt. 48 oz., Cap. 1 1/2 qt.  
Item 381091

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## Trophies built in-house

figures and column colors interchangeable with every design - many trims available

**VTE-0**  
2x3 marble base, figure, no column  
6.25

**VTE-1**  
2x3 marble base, figure  
A size - 3" column 7.00  
B size - 4" column 7.50  
C size - 5" column 8.00

**VTE-2**  
2x4 marble base, figure, one trim  
A size - 3" column 8.00  
B size - 4" column 8.50  
C size - 5" column 9.00

**VTE-3**  
2 1/2 x 5 marble base, 1 trophy 'bell'  
2x2 marble, figure 1 trim  
A size - 3" column 12.00  
B size - 4" column 12.75  
C size - 5" column 13.50

**VTE-4**  
2x6 marble base, 1 offset riser  
figure 3 trims top columns same  
A size - 3" column 19.00  
B size - 4" column 20.50  
C size - 5" column 22.00

**VTE-5**  
2x4 marble base, figure, rect. column  
A size - 6" column 10.00  
B size - 7" column 11.00  
C size - 8" column 12.00

**VTE-6**  
2x4 marble base, figure, 5" rect. Col. Varied round  
A size - 3" column 10.00  
B size - 7" column 11.00  
C size - 8" column 12.00

**VTE-7**  
2x6 marble base, 2 risers, 2 trims, figure  
A size - 3" column 22.50  
B size - 4" column 24.00  
C size - 5" column 25.50

**VTE-8**  
2x6 marble base, figure, rect. column  
A size - 9" column 14.50  
B size - 10" column 16.00  
C size - 11" column 17.50

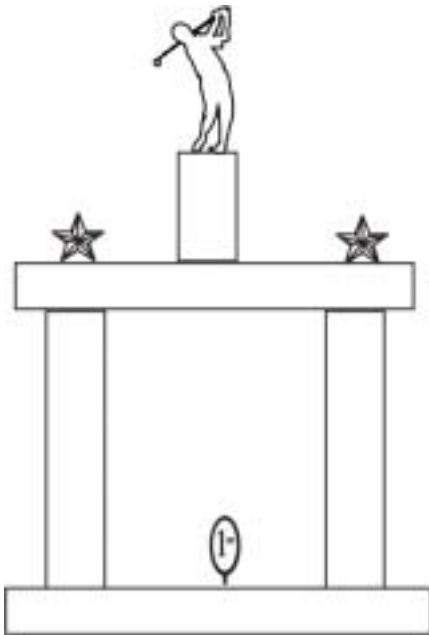
**VTE-9**  
2x6 marble base, figure, rect. column  
A size - 9" column 14.50  
B size - 10" column 16.00  
C size - 11" column 17.50

# Vermont Trophy & Engraving, Inc.

Phones: 802-862-3000 fax 802-655-4600 toll-free 800-287-6749

Email [info.vermontawards.com](mailto:info.vermontawards.com)

Website: [www.vermontawards.com](http://www.vermontawards.com)

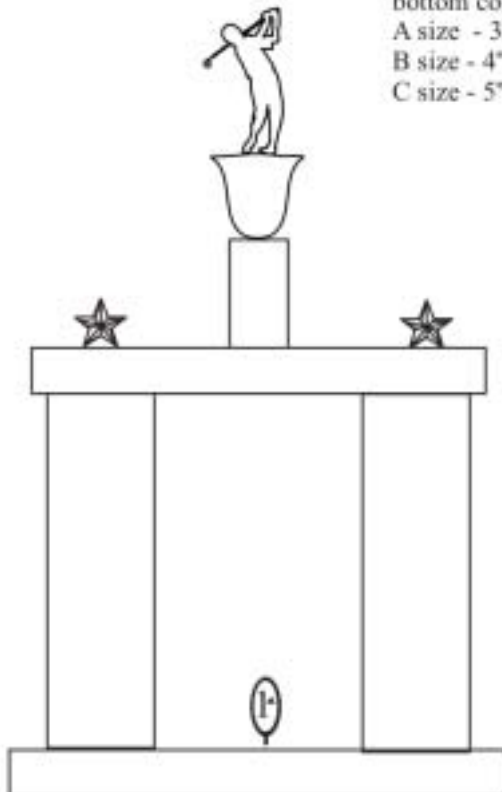


## VTE-15

7.5" marble base bottom,  
7" marble base top, figure 3 trims  
bottom columns 8"  
A size - 3" top column 22.00  
B size - 4" top column 23.50  
C size - 5" top column 25.00

## VTE-17

8.5" marble base bottom, 1 trophy cup  
7" marble base top, figure 3 trims  
bottom columns 8"  
A size - 3" top column 28.00  
B size - 4" top column 30.00  
C size - 5" top column 32.00



## VTE-18

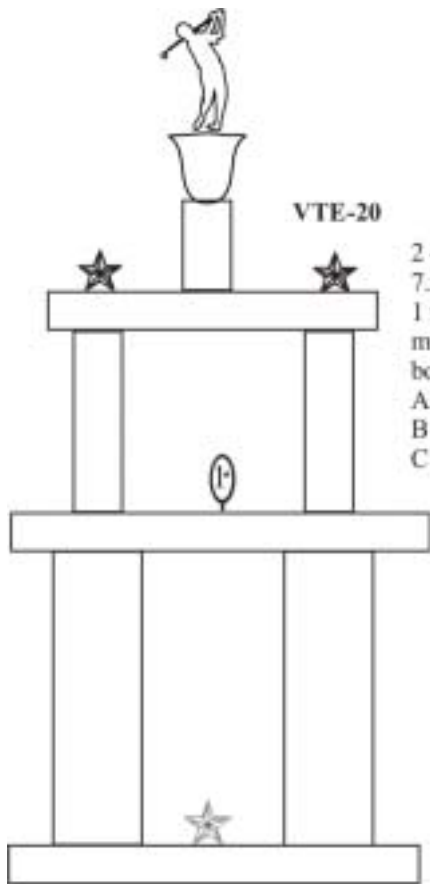
8.5" marble base bottom, 1 trophy cup  
8.5" marble base top, figure 3 trims  
bottom columns 11"  
A size - 3" top column 35.00  
B size - 4" top column 38.50  
C size - 5" top column 42.00

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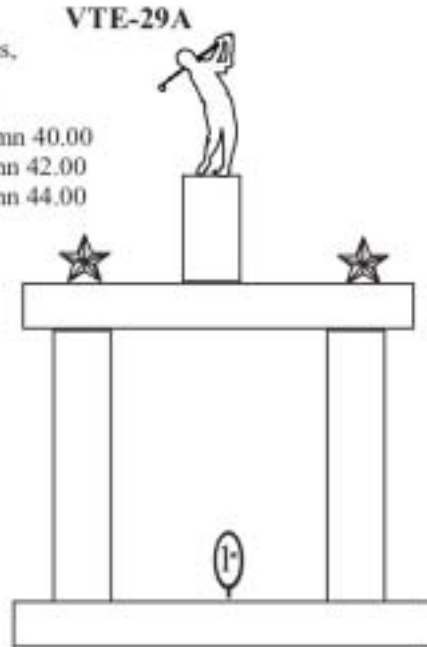
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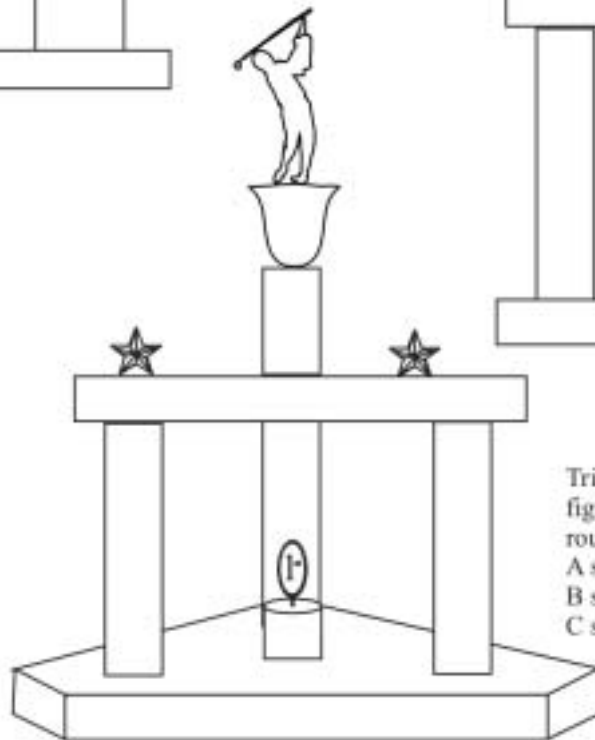
**VTE-20**

2 - 8.5" marble base bottom and center,  
7.5" base top  
1 trophy cup, figure 4 trims  
middle column 8" round  
bottom columns 11" rectangular  
A size - 3" top column 52.50  
B size - 4" top column 57.50  
C size - 5" top column 62.50



**VTE-29A**

8" cherry finish bases,  
figure 3 trims  
bottom columns 8"  
A size - 3" top column 40.00  
B size - 4" top column 42.00  
C size - 5" top column 44.00



Triangular cherry finish bases,  
figure 3 trims  
round columns 8" center column 2"  
A size - 3" top column 55.00  
B size - 4" top column 58.50  
C size - 5" top column 62.00

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**What's in this catalog...** This by no means even scrapes the surface of the suppliers and goods we have available. What we have here is a broad range of products that are the most common things we sell. If you are looking for something and don't find it here – just ask.

**What we stand for...** Service, old-fashioned service... we answer our phones and greet every customer who comes through our door. We don't have a point of sale order system; instead we write our invoices.

Maybe it's impractical but it reflects our belief that traditional customer service enhances long-term customer relationships. We expect to find ways to say "Yes" to customer needs rather than to present obstacles. We plan our schedule so orders are done on time or sooner and we look for new products to fill likely future customer needs.

We've been around nearly 50 years and we think that's because of quality engraving and products, honest pricing and customer appreciation.

We also like to think that we stand for a place that is good to work in, where high skill and expertise develops and is rewarded. This means that we are sometimes not competitive with companies which have one person, with little training, running multiple machines. In our industry, as in many others, it is quite true that most times "You get what you pay for." We have also remained focused on traditional diamond engraving rather than the newer, much-hyped Laser method. Diamond engraving has a richer look, but requires much more expertise.

**Our History...** our company began in 1959 in Jerry Baden's garage. He called it Baden's House of Trophies. A few years later, after he'd learned more about engraving he moved the company to Church Street in Burlington and changed the name to Vermont Industrial Engravers although he still traveled to bowling alleys, staff in tow, to make trophies on the spot. In 1974 Mr. Baden moved the store to a new building on Airport Parkway and again changed the name, this time to Vermont Trophy & Engraving. There have been two location changes a number of owners since. The current owners, Steve and Margi Swett bought the company 1996.

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## Company Policies

Scheduling is a live or die matter for a small business. We need enough work to keep people productive, yet not so much that the staff is overwhelmed. Our standard order turn around is one week. For large quantities or custom items may need to negotiate delivery along with discounts.

**RUSH ORDERS OR EXPEDITED DELIVERY.** We understand that things sometimes come up unexpectedly, and we try to accommodate them as we can. However, this means we must either work over-time or move other customers out of line. Therefore *as the schedule allows*, we will finish an item same in same day for an additional \$30, 1 day \$20, 2 days for \$15 and 3 days for \$10.00. These charges are in addition to the regular engraving charges.

**Discounts.** Our standard retail prices reflect our ability to buy stock items in quantity. If we get orders for large quantities, we will try to discount prices further. We do this on a cost basis, which includes an estimation of machine and employee time. These last two make it difficult to give the percent of a discount based on the price of an order. We like to work with quotes based on solid information. We will respond quickly to a quote request. Quoted prices are valid for 30 days.

**Shipping.** We use UPS as tracking is simplified and they do daily pick-ups. The minimum business delivery is \$8.00 or residence \$10.00 for 5 lbs. or less. We can do US Mail on small items for \$3.50 BUT we cannot guarantee receipt or replace lost items.

**Customer instructions** - we follow/exceed industry proven engraving standards. We find this gives the most consistent product which we can all feel proud of. In the event that a customer has font, pica and/or style requirements we must request a printed layout of the job. We will then follow that layout exactly. Our suggestion is that you let our expert engraver/designers layout your job as looks best. We do thousands of jobs per year and have a good feel for what works. It does help however when a customer lets us know what sort of look is desired ie: very formal, kind of feminine, kid-like, or the occasion the item is for.

**Engineering specifications.** When working to tolerances of 1,000ths of inches we must insist on blue prints or engineering specs. Even dash or circuit breaker panels are much easier to do with this information clearly defined.

**Commercial Accounts.** Most commercial, non-profit or governmental organizations may charge orders with us. We need to have the company name, address and a fall-back credit card and the name of the individual who will be responsible for payment should a problem arise. Payment must be received within 30 days..

**Payment methods.** We accept cash, checks, VISA, MasterCard and American Express. Government cards happily accepted.

**We look forward to serving you!**